

## Tuesday, January 31, 2023

Seminar times, presentations & speakers can change without notice.  
Schedule & available credits are updated as credits are approved.

TIMES	PRESENTATION	SPEAKER	CREDITS
8:00am - 9:00am Room: Area 1	Take a Cue from Nature: Soil Biology and Nutrient Cycling in the Landscape	Brian Oleksak	NJ: 3A-2, 8C-2, 10-2, PP2-2, CT: 3A-2, 8C-2, 10-2, PP-2 PA: PC -1, 06-1, 07-1, 18-1, 23-1 ProFACT: 2, ISA: Certified Arborist-1, BCMA-Science-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1
9:30am - 10:30am Room: Area 1	How Chemicals Work and Which to Use	Tim Waller, Ph.D. Rutgers Cooperative Extension - Cumberland Co.	NJ: CORE-2, 1A-2, 3A-2, 3B-2, 6B-2, 8C-2, PP2-2 CT: CORE-2, 1A-2, 3A-2, 3B-2, 6B-2, 8C-2, PP2-2 PA: CORE-2, NY: CORE-1 ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1
11:00am - 12:00pm Room: Area 1	Obtaining a Pesticide Applicators License & Why You Need One	Stephen Bross	NJ: CORE-2, CT: CORE-2, PA: CORE-2 LICT: 1, CNLP: 1 Professional, NJUCF: 1
1:00pm - 2:00pm Room: Area 1	Rutgers Nursery IPM Key Insect Pest Trends-II	Steve Rettke, Rutgers Cooperative Extension	NJ: 3A-2, 8C-2, 10-2, PP2-2, CT: 3A-2, 8C-2, 10-2, PP2-2 PA: PC-2, 06-2, 18-2, 23-2, NY: 1a-1, 25-1, 3a-1 LTE/LTCO: 1, ISA: Certified Arborist-1, BCMA-Practice-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1
2:30pm - 3:30pm Room: Area 1	School IPM Updates	Stephen Bross	NJ: CORE-1, 13-2, CT: CORE-1, 13-2, PA: 23-2 LICT: 1, CNLP: 1 Environment

## Wednesday, February 1, 2023

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TIMES	PRESENTATION	SPEAKER	CREDITS
8:00am - 9:00am Room: Area 1	Green Lawns and Blue Waters	Barry Draycott Tech Terra Environmental	NJ: CORE-1, 3B-2, 6B-2, 8C-2, PP2-2 CT: CORE-1, 3B-2, 6B-2, 8C-2, PP2-2 PA: 07-1, 18-1, 23-1, NY: 3a-.50, 3b-.50 ProFACT: 2, LICT: 1, CNLP: 1 Environment
9:30am - 10:30am Room: Area 1	IPM Approach to Controlling Turf Disease	Doug Cherry SynaTek Solutions	NJ: 3B-2, 8C-2, PP2-2, CT: 3B-2, 8C-2, PP2-2 PA: PC-2, 07-2, 18-2, 23-2, NY: 3b-1, 25-1, 3a-1 ProFACT: 1, ISA: Certified Arborist-1, BCMA-Practice-1 LICT: 1, CNLP: 1 Environment, APLD: 1
11:00am - 12:00pm Room: Area 1	The Importance of Growing & Sourcing Pollinator Safe Milkweed (or Plants): What to Know & How Green Industry Pros Can Assist	Kelly Gill Xerces Society	NJ: CORE-2, 3A-2, PP2-2, CT: CORE-2, 3A-2, PP2-2 NY: 3b-.50, 25-.50, 3a-.50 ISA: Certified Arborist-1, BCMA-Management-1 LICT: 1, CNLP: 1 Plants, APLD: 1
12:30pm - 1:30pm Room: Area 1	Dead Plant Review: 2022 in the Plant Diagnostic Lab	Rich Buckley	NJ: 3A-2, 3B-2, 8C-2, PP2-2, CT: 3A-2, 3B-2, 8C-2, PP2-2 PA: PC-2, 06-2, 18-2, 23-2, NY: 3a-.50, 25-.50 LTE/LTCO: 1, ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Plants, APLD: 1
2:00pm - 3:00pm Room: Area 1	Spotted Lanternfly plus Boxwood Blight - BMPs for Shipping, Statewide Quarantine Requirements & Control Updates	Paul Kurtz & Jessica Buitrago NJ Department of Agriculture	NJ: 1A-2, 2-2, 3A-2, 6B-2, 8C-2, 9-2, PP2-2, CT: 1A-2, 2-2, 3A-2, 6B-2, 8C-2, 9-2, PP2-2, PA: PC-2, 06-2, 18-2, 23-2, NY: 1a-1, 3a-1, 25-1 LTE/LTCO: 1, ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Professional, APLD: 1

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Esta clase está patrocinada por  
**SiteOne Landscape Supply**

**MARTES, Enero 31, 2023**

Los horarios de los seminarios, las presentaciones y los oradores pueden cambiar sin previo aviso.  
El cronograma y los créditos disponibles se actualizan a medida que se aprueban los créditos.

VECES	PRESENTACIÓN	SPEAKER	CRÉDITOS
8:45am - 9:45am Room: Area 2	Pasos en el proceso de Certificación y regulaciones de pesticidas NJ (Steps of the Certification process & pesticide regulations in NJ)	Erika Cherry	NJ: CORE-2, CT: CORE-2, PA: CORE-2, ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Professional
10:30am - 11:30am Room: Area 2	Entendiendo la etiqueta del pesticida y la SDS (Understanding the pesticide label & SDS)	Erika Cherry	NJ: CORE-2, CT: CORE-2, PA: CORE-, NY: CORE-1 ISA: Certified Arborist-1, BCMA-Practice-1 NJUCF: 1, LICT: 1, CNLP: 1 Professional, APLD: 1
10:45am - 11:45pm Room: Area 6	Adoquines hechos correctamente y con fines de lucro (Pavers Done Right & for Profit) (Spanish/English)	Jose Gomez	LICT: 1, CNLP: 1 Design, Anticipated: ICPI
11:00am - 12:00pm Room: Area 7	Planta correcta, ubicación correcta: NJ Natives (Right Plant, Right Location: NJ Natives) (Presented - English / Translated - Spanish)	William Errickson, M.S. Rutgers Coop Extension Extension Agent	NJ: 3A-2, 8C-2, 10-2, PP2-2, CT: 3A-2, 8C-2, 10-2, PP2-2, PA: PC-1, 06-1, 18-1, 23-1, ProFACT: 1, LTE/LTCO: .5, LICT: 1, CNLP: 1 Environment, APLD: 1
12:15pm - 1:15pm Room: Area 7	Aumente las ganancias en los trabajos con productos únicos y fáciles de iniciar (Boost Profits on Jobs with Unique and Easy to Intiate Products) (Presented - English / Translated - Spanish)	<b>Brian Swinny, Tick &amp; Skeeter Deleter</b> Greg Niewold, Power Planter Carla Fynan, Boulder Designs	LICT: 1, CNLP: 1 Professional
2:00pm - 3:00pm Room: Area 2	Uso seguro de pesticidas y elección del EPP adecuado (Safety use of pesticides and choosing proper PPE)	Erika Cherry	NJ: CORE-2, CT: CORE-2, PA: CORE-2, NY: CORE-1 ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1

**Miércoles, Febrero 1, 2023**

Los horarios de los seminarios, las presentaciones y los oradores pueden cambiar sin previo aviso. El cronograma y los créditos disponibles se actualizan a medida que se aprueban los créditos.

VECES	PRESENTACIÓN	SPEAKER	CRÉDITOS
8:45am - 9:45am Room: Area 2	Aprenda más sobre los tipos de pesticidas y su modo de acción (Learn more about types of pesticides and their mode of action)	Erika Cherry	NJ: CORE-2, CT: CORE-2, PA: CORE-2, NY: CORE-1 ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1
10:30am - 11:30am Room: Area 2	Malas hierbas comunes en el césped: un enfoque de IPM (Common weeds in Turf grass-An IPM approach)	Erika Cherry	NJ: 3B-2, 6B-2, 8C-2, PP2-2, CT: 3B-2, 6B-2, 8C-2, PP2-2 PA: PC-2, 07-2, 18-2, 23-2, NY: 3b-1, 25-1, 3a-1 ISA: Certified Arborist-1, BCMA-Management-1 LICT: 1, CNLP: 1 Environment, APLD: 1
12:15pm - 1:15pm Room: Area 5	Amenazas nuevas y potenciales para las plantas leñosas en los paisajes ornamentales de NJ (New and Potential Threats to Woody Plants in NJ's Ornamental Landscapes) (Presented in English / Translated in Spanish)	Mark Ware, Rainbow EcoScience	NJ: 2-2, 3A-2, 8C-2, PP2-2, CT: 2-2, 3A-2, 8C-2, PP2-2 PA: PC-2, 06-2, 18-2, 23-2, NY: 2-1, 3a-1, 25 -1 LTE/LTCO: 1 ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1
1:30pm - 2:30pm Room: Area 5	Poda: no es un arte misterioso (Pruning- Not a Mysterious Art) (Presented in English / Translated in Spanish)	Bruce Crawford	LTE/LTCO: 1 ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Design, APLD: 1
2:00pm - 3:00pm Room: Area 2	Insectos comunes en el césped: un enfoque de IPM (Common insects in Turf grass-An IPM approach)	Erika Cherry	NJ: 3B-2, 8C-2, PP2-2, CT: 3B-2, 8C-2, PP2-2 PA: PC-2, 07-2, 18-2, 23-2, NY: 25-1, 3a-1, 3b-1 ISA: Certified Arborist-1, BCMA-Management-1 LICT: 1, CNLP: 1 Environment, APLD: 1

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TIMES	PRESENTATION	SPEAKER	CREDITS
9:30am - 10:30am Room: Area 6	How to Build a Cambridge Pre-Packaged Fire Pit	Jack Callahan & Chris Murray Cambridge Pavingstones	ICPI: 1, LICT: 1, CNLP: 1 Design
10:45am - 11:45pm Room: Area 6	Pavers Done Right & for Profit (Spanish/English)	Jose Gomez	LICT: 1, CNLP: 1 Design, Anticipated: ICPI
12:00pm - 1:00pm Room: Area 6	Outdoor Living Spaces	Carl Peterson Nicolok Paving Stones	LICT: 1, CNLP: 1 Design Anticipated: ICPI
1:15pm - 2:15pm Room: Area 6	An Overview of Permeable Pavement Systems	Chris Murray Cambridge Pavingstones	ICPI -1, LICT: 1 CNLP: 1 Design

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TIMES	PRESENTATION	SPEAKER	CREDITS
9:30am - 10:30am Room: Area 6	Job Costing - How to Keep It Simple, and How to Improve Your Results	Rich Thiebaud Landscape Management Network	LICT: 1, CNLP: 1 Professional Anticipated: ICPI
10:45am - 11:45pm Room: Area 6	How to Build a Cambridge Pre-Packaged Grill Kit	Jack Callahan & Chris Murray Cambridge Pavingstones	ICPI: 1, LICT: 1, CNLP: 1 Design
12:00pm - 1:00pm Room: Area 6	Low-Voltage Landscape Lighting: RGBW, The New exciting ever-changing technology, in Hardscape, Landscape and architectural use	Mike Dubovs ABR Lighting	ICPI: 1, LICT: 1, CNLP: 1 Design
1:15pm - 2:15pm Room: Area 6	Hardscaping Estimating vs Costing: Are you Making or Losing Money?	Chris Murray Cambridge Pavingstones	ICPI -1, LICT: 1 CNLP: 1 Professional

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TIMES	PRESENTATION	SPEAKER	CREDITS
9:00am - 10:00am Room: Area 4	Native Plants are Trending	Daryl Kobesky & Carrie Stanker American Beauties & Sunset Farmstead	ISA: Certified Arborist-1, BCMA-Practice-1 LICT: 1, CNLP: 1 Plants, APLD: 1
10:15am - 11:15am Room: Area 4	How can using Branded Plants differentiate your business?	Ed Gregan Bailey Nurseries	LICT: 1, CNLP: 1 Plants, APLD: 1
11:30am - 12:30pm Room: Area 4	Exciting New Problem-Solving Shrubs for the Landscape	David Arsenault Spring Meadow Nursery (Proven Winners)	LICT: 1, CNLP: 1 Design, APLD: 1
12:45pm - 1:45pm Room: Area 4	How to Produce Hot Weather Growing Plants in Containers	Ed Gregan Bailey Nurseries	LICT: 1, CNLP: .5 Environment, .5 Plants, APLD: 1
2:00pm - 3:00pm Room: Area 4	Stunning New Annuals to Enhance Your Landscapes	Amy Cardello Pleasant View Gardens (Proven Winners)	LICT: 1, CNLP: .5 Plants, .5 Design, APLD: 1

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TIMES	PRESENTATION	SPEAKER	CREDITS
9:00am - 10:00am Room: Area 4	How can using Branded Plants differentiate your business?	Ed Gregan Bailey Nurseries	LICT: 1, CNLP: 1 Plants, APLD: 1
10:15am - 11:15am Room: Area 4	Stunning New Annuals to Enhance Your Landscapes	Amy Cardello Pleasant View Gardens (Proven Winners)	LICT: 1, CNLP: .5 Plants, .5 Design, APLD: 1
11:30am - 12:30pm Room: Area 4	Adding value through Ecological Landscape Solutions	Daryl Kobesky & Carrie Stanker American Beauties & Sunset Farmstead	LICT: 1, CNLP: .5 Professional, .5 Design, APLD: 1
12:45pm - 1:45pm Room: Area 4	Exciting New Problem-Solving Shrubs for the Landscape	David Arsenault Spring Meadow Nursery (Proven Winners)	LICT: 1, CNLP: 1 Design, APLD: 1
2:00pm - 3:00pm Room: Area 4	How to Produce Hot Weather Growing Plants in Containers	Ed Gregan Bailey Nurseries	LICT: 1, CNLP: .5 Environment, .5 Plants, APLD: 1

## PLANT SHOWCASE SPONSORS



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TIMES	PRESENTATION	SPEAKER	CREDITS
9:15am - 10:15am Room: Area 5	The Art & Science Behind Basic Tree Risk Assessment	Neil Hendrickson	LTE/LTCO: 1, ISA: Certified Arborist-1, BCMA-Practice-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1
10:30am - 11:30am Room: Area 5	Understanding Drought and the Effects of Water Deficit in Woody Plants	Mark Ware, Rainbow EcoScience	NJ: 1A-2, 2-2, 3A-2, 6B-2, 8C-2, PP2-2 CT: 1A-2, 2-2, 3A-2, 6B-2, 8C-2, PP2-2 PA: PC-1, 06-1, 18-1, 23-1 LTE/LTCO: 1, ISA: Certified Arborist-1, BCMA-Science-1 NJUCF: 1, LICT: 1, CNLP: 1 Plants, APLD: 1
12:15pm - 1:15pm Room: Area 5	Trees for Tough Sites	Bruce Crawford	LTE/LTCO: 1, ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Design, APLD: 1
1:30pm - 2:30pm Room: Area 5	The Fundamentals of Tree Diagnostics	Mark Ware, Rainbow EcoScience	LTE/LTCO: 1 ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1

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Times	Presentation	Speaker	Credits
9:15am - 10:15am Room: Area 5	Trees for Rising Temperatures	Jason Grabosky	LTE/LTCO: 1 ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Design, APLD: 1
10:30am - 11:30pm Room: Area 5	Turf Wars – Can Turf and Trees Live Together in the Landscape?	Neil Hendrickson	NJ: 3A-2, 3B-2, 8C-2, PP2-2 CT: 3A-2, 3B-2, 8C-2, PP2-2 NY: 3b-.50, 25-.50, 3a-.50 ProFACT: 1, LTE/LTCO: 1 ISA: Certified Arborist-1, BCMA-Practice-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1
12:15pm - 1:15pm Room: Area 5	New and Potential Threats to Woody Plants in NJ's Ornamental Landscapes <i>(Presented in English / Translated in Spanish)</i>	Mark Ware, Rainbow EcoScience	NJ: 2-2, 3A-2, 8C-2, PP2-2 CT: 2-2, 3A-2, 8C-2, PP2-2 PA: PC-2, 06-2, 18-2, 23-2 NY: 2-1, 3a-1, 25 -1 LTE/LTCO: 1, ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Environment, APLD: 1
1:30pm - 2:30pm Room: Area 5	Pruning- Not a Mysterious Art <i>(Presented in English / Translated in Spanish)</i>	Bruce Crawford	LTE/LTCO: 1, ISA: Certified Arborist-1, BCMA-Management-1 NJUCF: 1, LICT: 1, CNLP: 1 Design, APLD: 1

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9:15am - 10:45am Room: Area 7	1.5 Hour Talk – 2023 AGZA Low-impact Land Care Primer	Richard A. McCoy	<b>NJ:</b> 3A-2, 3B-2, 6B-2, 8C-2, PP2-2 <b>CT:</b> 3A-2, 3B-2, 6B-2, 8C-2, PP2-2 <b>PA:</b> PC-1, 06-1, 07-1, 18-1, 23-1 <b>ProFACT:</b> 1 LTE/LTCO: .5, LICT: 1.5 <b>CNLP:</b> 1 Professional, .5 Environment
11:00am - 12:00pm Room: Area 7	Right Plant, Right Location: NJ Natives (Presented - English / Translated - Spanish)	William Errickson, M.S. Rutgers Cooperative Extension Agriculture and Natural Resources Extension Agent	<b>NJ:</b> 3A-2, 8C-2, 10-2, PP2-2 <b>CT:</b> 3A-2, 8C-2, 10-2, PP2-2 <b>PA:</b> PC-1, 06-1, 18-1, 23-1 <b>ProFACT:</b> 1, LTE/LTCO: .5 <b>LICT:</b> 1, <b>CNLP:</b> 1 Environment, <b>APLD:</b> 1
12:15pm - 1:15pm Room: Area 7	Boost Profits on Jobs with Unique and Easy to Initiate Products (Presented - English / Translated - Spanish)	Brian Swinny, Tick & Skeeter Deleter Greg Niewold, Power Planter Carla Fynan, Boulder Designs	<b>LICT:</b> 1, <b>CNLP:</b> 1 Professional
1:30pm - 2:30pm Room: Area 7	The Designer in the Nursery...how to successfully specify and choose great plants	Jamie Collins	<b>NJUCF:</b> 1, <b>LICT:</b> 1 <b>CNLP:</b> .5 Plants, .5 Design, <b>APLD:</b> 1
2:30pm - 3:30pm Room: Area 7	Container Gardening	Bruce Crawford	<b>LICT:</b> 1, <b>CNLP:</b> .5 Plants, .5 Design, <b>APLD:</b> 1

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9:15am - 10:15am Room: Area 7	Don't Let Your Work (and profits!) Get Chewed Up: How deer damage affects your business	Brian Lee and Bob Sietsma, Deer Solution	<b>NJUCF:</b> 1, <b>LICT:</b> 1, <b>CNLP:</b> 1 Plants <b>APLD:</b> 1
10:30am - 11:30am Room: Area 7	Groundcovers – The Living Mulch	Bruce Crawford	<b>LICT:</b> 1, <b>CNLP:</b> 1 Plants, <b>APLD:</b> 1
11:45am - 12:45pm Room: Area 7	Boost Profits on Jobs with Unique and Easy to Initiate Products	Brian Swinny, Tick & Skeeter Deleter Greg Niewold, Power Planter Carla Fynan, Boulder Designs	<b>LICT:</b> 1, <b>CNLP:</b> 1 Professional
1:00pm - 2:00pm Room: Area 7	Women in Horticulture Panel Discussion - Strategies for Success	Amy Cardello, Pleasant View Gardens (Proven Winners), Laura DePrado (Final Touch Plantscaping), Rosalind Doremus & Jackie Tobia (Husqvarna)	<b>LICT:</b> 1, <b>CNLP:</b> 1 Professional

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TIMES	PRESENTATION	SPEAKER	CREDITS
9:00am - 10:30am Room: Area 3	Federal Roadside Inspection Overview-What to Expect When Being Inspected	NJ State Police – Sergeant Terrance Hendricks	LICT: 1.5, CNLP: 1.5 Professional
10:45am - 11:45am Room: Area 3	Current labor issues, hiring/firing practices, wrongful termination & more	Russell McEwan	LICT: 1, CNLP: 1 Professional
12:00pm - 1:00pm Room: Area 3	Dirty Dirt Legislation	Anthony Russo President - Commerce & Industry Assoc. of NJ	LICT: 1, CNLP: 1 Professional
1:15pm - 2:15pm Room: Area 3	Long-Term Immigration Solutions for Essential Employees	Eileen S. King English & Justin M. English	LICT: 1, CNLP: 1 Professional
2:30pm - 3:30pm Room: Area 3	Snow & Ice Management: Using Liquids To Increase Sales & Profits	Darren Rafferty	LICT: 1, CNLP: 1 Professional

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9:00am - 10:30am Room: Area 3	Federal Roadside Inspection Overview-What to Expect When Being Inspected	NJ State Police – Sergeant Terrance Hendricks	LICT: 1.5, CNLP: 1.5 Professional
10:45am - 11:45am Room: Area 3	Lien Laws and Collection Concerns	Greg Vitali	LICT: 1, CNLP: 1 Professional
12:00pm - 1:00pm Room: Area 3	Panel Discussion of equipment dealers – lease vs. rent, maintenance, lease to purchase, attachments, technology in the industry	Representatives from Highway Equipment, JESCO, GT MidAtlantic, and Foley Caterpillar	LICT: 1, CNLP: 1 Professional
1:15pm - 2:15pm Room: Area 3	Long-Term Immigration Solutions for Essential Employees	Eileen S. King English & Justin M. English	LICT: 1, CNLP: 1 Professional

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